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From AC Frood
Managing Director

8 April 1986

Charles Powell Esq
Private Secretary to the Prime Minister
10 Downing Street
London SW1A 2AA

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with other briefs
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Dear Mr. Powell,

THE PRIME MINISTER'S VISIT TO KOREA

I enclose a brief note on the Crown Agent's activities in Korea which I thought might be of interest to the Prime Minister.

Yours sincerely,

A C Frood

THE ACTIVITIES OF THE CROWN AGENTS IN THE REPUBLIC OF KOREA

Crown Agents are at present actively engaged in the promotion of its services to South Korean Principals from both the Head Office in the UK, and the Crown Agents' office in Kobe, Japan. These services include proposed co-operation with the Office of Supply (OSROK) in international procurement and in the pre-shipment inspection of goods. These activities will generate invisible earnings and promote the sale of British goods and services generally. Conversely, Crown Agents, a publicly owned British organization, is helping South Korean exports by inviting Korean manufacturers to submit bids when conducting international tenders on behalf of the World Bank and other bodies.

Training

Crown Agents' Training Services Division has had considerable success in selling its services to Korean clients. In November 1985 the Crown Agents with the active support of the British Embassy obtained a contract to organise the first of what is expected to be a series of courses for senior Korean civil servants from a variety of ministries with a programme designed to give them insight into the management of the public service in a western industrialised country. (The second course is scheduled for later this year). This training has previously only taken place in the USA, but the Korean government has indicated that it will look increasingly to Britain for it, and it will provide an opportunity to present Britain as a source of expertise and technology.

In addition, Korean students are attending Crown Agents' courses in Supply and Materials Management and other subjects.

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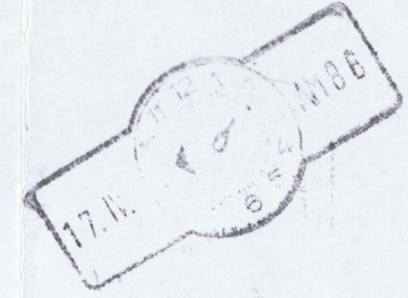
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